

Chinese Hardware Association Visits IAPMO



Story by **Geoff Bilau**

A delegation from the China National Hardware Association (CNHA), the exclusive hardware manufacturer association in China, recently visited IAPMO World Headquarters in Ontario, Calif., to meet with representatives from IAPMO R&T, tour the facilities and learn how IAPMO R&T can help their members achieve the third-party certification necessary for exporting products to the U.S. and Canadian markets.

The CNHA consists of the key enterprises in daily-used hardware, tools hardware and building hardware sectors, regional hardware associations, regional companies of hardware industry and scientific research and design institutes. Among the products manufactured by CNHA members are gas-powered appliances

such as water heaters and air conditioners — products for which IAPMO R&T offers accredited third-party certification.

Key members of the delegation included: Zhang Dongli, CNHA president; Lu Jiying, vice-secretary general; Pei Zhen Tao, secretary general, Building Hardware Sub-Branch; Xuelu Li, president, Beijing Soft-Bank Technology Development Co., Ltd.; Wang Ya Ping, director economist, Shanghai Iron Wire Netting Works; and Jian Cheng Hong, CEO, Sunlot Shares Co., Ltd.

The delegation engaged in formal introductions with IAPMO R&T Senior Directors Ohannes Dembekjian and Jin Luo before Luo narrated a Power Point presentation in Mandarin providing an overview of The IAPMO Group and IAPMO R&T.



CONTACT INFO:

5001 E. Philadelphia St.
Ontario, CA 91761 – USA

Ph: 909-472-4125

Fax: 909-472-4167

Email:

jin.luo@iapmort.org

At the conclusion of the presentation, the CNHA members had a number of questions for Luo during an amicable discussion period. IAPMO R&T's Shirley Dewi addressed specific questions about the energy rate necessary to satisfy the U.S. EPA's and U.S. Department of Energy's ENERGY STAR® requirements for water heaters — a certification service provided by IAPMO R&T.

The included a guided tour of the IAPMO R&T Laboratory, led by Fittings Testing Manager Andy Ho, who also speaks fluent Mandarin. The delegates received a close-up look at the apparatus used to test plumbing and mechanical products to the performance standards that govern their use by United States and Canadian consumers. The tour included stops within the toxicity, electrical and gas labs.

After thoroughly touring IAPMO World Headquarters East, the delegation briefly visited the West building, which houses IAPMO Code Development, Membership and shared services.

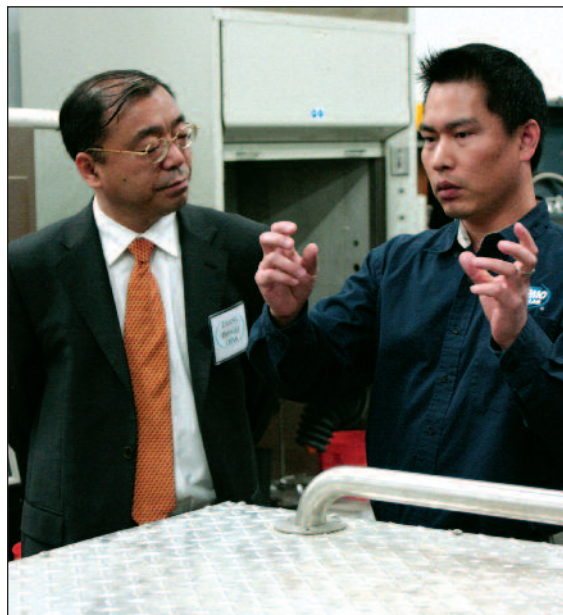
“It was a pleasure to meet with representatives of the China National Hardware Association and demonstrate to them the many ways IAPMO R&T can help their members bring their products to market in the United States and Canada,” Luo said. “We hope they were pleased with our operations and that IAPMO R&T can forge a strong partnership with the CNHA.”

IAPMO R&T has an office in Beijing and IAPMO R&T Lab has a laboratory in Guangzhou, both to assist Chinese manufacturers in getting their products certified for export to North America.

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Top: Members of CNHA visit The IAPMO Group World Headquarters in Ontario, Calif., accompanied by IAPMO R&T's Shirley Dewi (far left) and Jin Luo (third from right).



Opposite page: IAPMO R&T Senior Director Jin Luo leads a PowerPoint presentation introducing IAPMO R&T to the CNHA delegation.

Left and below: Andy Ho, IAPMO R&T Lab manager of Fitting Testing and Asia Pacific, leads the delegation on a tour of the lab's testing facilities.

PHOTOS BY JEFF ORTIZ

